



Jane Street is seeking exceptional candidates for the role of

# Sales Team Analyst

## About You

- Proactive, reliable, and courteous with strong interpersonal and communication skills
- Self-motivated and entrepreneurial problem-solver that is excited about building relationships with our clients and partners
- Highly analytical and logical thinker, comfortable working with numbers
- Excellent attention to detail and organizational skills
- Skilled in Excel, willing to learn VBA
- LDN Office: Fluency in English and one of the following languages is required: French, Italian, Spanish, German
- NYC Office: English fluency required; Proficiency in Spanish or Portuguese is a plus

We don't look for one specific background; we're interested in hiring effective communicators who can think critically and strive for continuous improvement.

## About Jane Street

Jane Street is a quantitative trading firm that uses innovative technology, a scientific approach and a deep understanding of markets to guide our business. We are a global liquidity provider and market maker, operating around the clock and around the globe, out of offices in New York, London, Hong Kong and Amsterdam. Our culture is casual, our careers are intensely rewarding and we are always looking for great new people to join our talented team.

## About the Position

Within the Institutional Services team, you'll learn how to manage institutional clients and their trading needs in the different asset classes that we cover. You'll gain insight into the types of client inquiries we handle daily, and learn how to service those clients, issuers, and prospective clients. Your responsibilities will expand over time to include more direct client-facing tasks, including sales calls and relationship management for clients and industry partners.

## About Institutional Sales

Jane Street offers our unique liquidity and trade execution services to the largest institutional investors and asset managers in the world. We are problem solvers with a passion for finding answers to our clients' most difficult challenges.

[Learn more >>](#)

**Opportunities available for recent grads for immediate hire—apply now!**

*Applications for the 2022 Summer Internship and 2022 full-time Sales Analyst positions will open soon—check back in August!*

If you have any questions, please don't hesitate to email [jobs@janestreet.com](mailto:jobs@janestreet.com).